

Hanover Lawyers Professional Advantage

# Lawyers professional liability appetite guide

PREFERRED APPETITE	LIMITED APPETITE	RESTRICTED APPETITE	
<p><b>AREAS OF PRACTICE</b></p> <ul style="list-style-type: none"> <li>• Bankruptcy</li> <li>• Civil/commercial litigation defense</li> <li>• Commercial law/ transactions &lt; \$1m</li> <li>• Criminal defense</li> <li>• Family law &lt;\$2m</li> <li>• Immigration law</li> <li>• Labor management representation</li> <li>• Local government/ municipal</li> <li>• Mediation and arbitration (other than securities/ FINRA)</li> <li>• Residential real estate</li> <li>• Schools/education (no finance)</li> <li>• Social Security/disability/ Medicare</li> <li>• Taxation—individual</li> <li>• Wills, estates, trusts, probate &lt; \$2M</li> <li>• Workers’ compensation</li> </ul>	<p><b>AREAS OF PRACTICE</b></p> <ul style="list-style-type: none"> <li>• Appellate</li> <li>• Banking/financial institutions</li> <li>• Civil/commercial litigation (plaintiff)</li> <li>• Civil rights/discrimination</li> <li>• Commercial law/ transactions &gt; \$1m</li> <li>• Commercial real estate &lt; \$1M</li> <li>• Construction</li> <li>• Corporate formation</li> <li>• Environmental regulation</li> <li>• ERISA, employee benefit plans</li> <li>• Family law &gt;\$2m</li> <li>• Insurance defense</li> <li>• Personal injury defense</li> <li>• Plaintiff personal injury (automobile, slip and fall, dog bite)</li> <li>• Taxation—corporate</li> <li>• Wills, estates, trusts, probate &gt; \$2M</li> </ul>	<p><b>AREAS OF PRACTICE</b></p> <ul style="list-style-type: none"> <li>• Admiralty/marine</li> <li>• Class action and mass tort</li> <li>• Copyright/trademark</li> <li>• Collections</li> <li>• Entertainment law</li> <li>• International/foreign law</li> <li>• Labor union representation</li> <li>• Mergers and acquisitions</li> <li>• Oil and gas, mineral rights</li> <li>• Plaintiff litigation (medical malpractice, wrongful death, product liability)</li> <li>• Real estate—commercial &gt; \$1M</li> <li>• Real estate—foreclosure</li> <li>• Securities</li> <li>• Tax opinions</li> </ul>	<p><b>NOT IN APPETITE</b></p> <ul style="list-style-type: none"> <li>• Marijuana</li> <li>• Patent law</li> <li>• Tribal law</li> <li>• Water rights</li> </ul> <p><b>PROGRAM CAPABILITIES</b></p> <p>We can develop professional liability programs in any segment where you have either an existing book of business or a chance to grow. We work with retail agents, managing general agents and associations to build specific product solutions for all types of homogeneous groups with similar coverage needs, from start-ups and established programs to small, mid-size and large programs and accounts.</p>

All products are underwritten by The Hanover Insurance Company or one of its insurance company subsidiaries or affiliates (“The Hanover”). Coverage may not be available in all jurisdictions and is subject to the company underwriting guidelines and the issued policy. This material is provided for informational purposes only and does not provide any coverage. For more information about The Hanover visit our website at [www.hanover.com](http://www.hanover.com)

©2021 The Hanover Insurance Group. All Rights Reserved.